



Sales Position

DOE

Full-Time

Qualifications:

- High School or Equivalent (Preferred)
- Sales experience – 3 years (Preferred)
- Strong communication skills
- Valid Driver's License
- Strong Customer Service Skills
- Available for nights, weekends and overtime
- Available to travel between locations and surrounding areas
- Must pass a drug screening, including marijuana
- Reliable Transportation

Responsibilities:

- Establish, develop and maintain relationships with existing and potential clients
- Identify and troubleshoot customer service-related issues to maximize customer satisfaction
- Coordinate sales efforts, materials, and service knowledge with all departments
- Identify prospects, follow up on referrals and cold calling
- Prepare presentations, proposals and sales contracts
- Achieve and exceed sales targets and goals as assigned within provided schedule
- Participate in continued sales and develop training
- Assist operations staff in account management, workflow and other responsibilities as needed
- Other responsibilities as assigned

Description:

Drain-Pro is looking for an experienced sales professional to join our growing team. This position is responsible for all sales activities, client retention and needs to have a clear understanding of services, company policies and operations. We are looking for a candidate with a flexible schedule, valid driver's license and can travel as needed between locations and surrounding areas.

Drain-Pro is seeking a candidate that is highly motivated and target driven. An individual that has the ability to self-manage, sees value in continued professional development and would like to build a stable and financially beneficial career will thrive on our team.

Benefits:

Benefits are available after the successful completion of the first 60 days of employment, including: Medical, Dental, Aflac, Roth IRA, vacation and sick leave

About Drain-Pro, Inc:

Drain-Pro, Inc. provides septic services, drain-cleaning, enductor trucks and pipe video inspections to residential and commercial customers. We have two locations in Puyallup and Portland, and we are locally owned and operated. We strive to build lasting relationships with our customers by employing experienced professionals, providing superior customer service, and maintaining competitive rates.